**SAMPLE PHILIPPINES CORPORATION** 

Philippines Full Report Delivery date: 12-Jul-2023

Last Data Update: 21-Jun-2023

# **ABOUT COMPANY**

CRIF Number	PH0001315590
Acronym	SPC
Tradestyle	Sample Construction
Tax Identification No.	123-456-789
Registration No.	SEC
	123456789012345678901234567890
	from 21-Feb-1975
Legal Form	Corporation
Local Legal Form	Corporation
Company Status	Active
Company Type	Headquarter
Start Activity Date	1975
Paid-up Capital	1,649,426, <mark>000.</mark> 00 PHP
Import	Yes
Export	No
Employees	200 Estimated (Total)
Total Sales Amount	-
Principal(s)	Mr Juan dela Cruz
	Chief Executive Officer

Risk Evaluation	
Score Tranche	D - High Risk

#### **ADDRESS & CONTACTS**

Address	24th Floor, JME Building, 8982 Ayala Avenue, City Of Makati, V5K-0A1, Metro Manila, Philippines	
Handpho	ne(s)	63 2 88888888
Fax(es)	63 2 8887000	
Email		inq@samplecor.com
Website		www.samplecor.com

Line of Business Subject Company is engaged in construction, steel fabrication and export of manpower services.

# **FINANCIAL SUMMARY & RATIOS**

Financial Summary	
FYE	21-Mar-2022
Revenues	43.00 PHP
Total Assets	321.00 PHP
Total Liabilities and Equity	352.00 PHP
Net Result	-3.00 PHP

Financial Ratios	
Current Ratio	1.47
Quick Ratio	1.26
Return on Sales (Profit Margin)%	-420.93
Return On Investment (%)	-56.39
Total Liabilities to Net Worth (%)	2.91

# **CURRENT INVESTIGATION**

On 20-Jun-2022, Juan dela Cruz, President, confirmed some information in this report.

Mode of Interview	Registry and Telephone
Latest F/S as at	31-Dec-2016

#### **Interview Comment**





Subject Company is engaged in construction and steel fabrication.

The Company was granted a Class AAA Category and Principal Classification of General Building by the Philippine Contractors Accreditation Board on August 16, 2012 under PCAB License No. 25104 and is valid up to June 30, 2018.

External Auditor, Julius Lopez, was accredited by Securities and Exchange Commission on April 14, 2016 with SEC Accreditation No.1445-A under Group C and is valid until April 13, 2019.

Registry details and financial information submitted by the subject were validated through the Securities and Exchange Commission.

#### **LITIGATION**

Search Date	12-Dec-2018 Charges Source	Not Confirmed

Case no.102797 - 31-Aug-2011

Plaintiff Name BPI/MS INS. CORP. Nature of Case Sum of Money

Case no.49954 - 01-Jul-2003

**Plaintiff Name** GOODYEAR STEEL PIPE Nature of Case Sum of Money

Case no.99-36594 - 26-Jan-1999

**Plaintiff Name** C.C. JR. RENT A CAR Nature of Case Sum of Money

Case no.55050 - 07-Apr-1997

**Plaintiff Name** PHIL. CHARTER INSURANCE Nature of Case Sum of Money

CORP.

# **BANKS**

Bank Name	Bank of the Philippine Islands
Branch	Head Office
Address	BPI Building, Paseo De Roxas, Makati City, 1229, Metro Manila, Philippines
Telephone	63 2 8185541

# **CAPITAL AND EQUITIES**

#### Capital **Capital Type Capital Amount** 2,000,000,000.00 PHP **Authorized Capital Issued Capital** 1,649,426,000.00 PHP





**Capital Type Capital Amount** Paid-up Capital 1,649,426,000.00 PHP

Equities		
Equities Type	Equities Amount	Single share value
Ordinary Shares	1,649,426,000.00 PHP	100.00

# **SHAREHOLDERS**

Shareholders List			
Total no. of Shareholders	6	Information provided by	search at local registry office
Total Shareholders Amount	1,649,426,000.00 PHP	S/holdings as at date	16-Apr-2018
Shareholders list completeness	Full Shareholders List		

# Shares

#### **Ordinary Shares**

Name	Country	Amount	%
Sample Philippines Holding Corporation	Philippines	1,632,931,740.00	99.00
○ Jess Lopez	-	3,298,852.00	0.20
Juan dela Cruz	-	3,298,852.00	0.20
Manuel Santos	-	3,298,852.00	0.20
Peter Reyes	-	3,298,852.00	0.20
△ John Cruz	-	3,298,852.00	0.20

# **MANAGEMENT**



# MR JUAN DELA CRUZ

Nationality	Philippines
Founder of Subject	Yes
Corporate Board Director	Yes
Active in Day to Day Operations	Yes
Current Title	Chairman





Other Current Title Chief Executive Officer Other Current Title President Other Directorships Sample Philippines Media Corporation, Philippines as Chairman President Other Directorships Sample Philippines Electric Corporation, Philippines as Chairman President Other Directorships Sample Philippines Hotel and Casinos Corporation , Philippines as Chairman President Other Directorships Sample Philippines Developer Corporation, Philippines as Chairman President Other Directorships Sample Philippines Food Corporation, Philippines as Chairman President Other Directorships Sample Philippines Retail Corporation, Philippines as Chairman President Other Directorships Sample Philippines Transportation Services Corporation, Philippines as Chairman President Other Directorships Sample Philippines Telecommunications Corporation , Philippines as Chairman President Sample Philippines Bank Corporation, Philippines as Chairman Other Directorships President Other Directorships Sample Philippines Buyer Corporation , Philippines as Chairman President Other Directorships Sample Philippines Mining Corporation , Philippines as Chairman President Other Directorships Sample Philippines Holding Corporation , Philippines as Chairman President Other Directorships Sample Philippines Vendor Corporation , Philippines as Chairman President Education Graduated from University Bachelor of Civil Engineering, University of the Philippines, **Philippines** 

# MR JESS LOPEZ

Nationality	Philippines	
Founder of Subject	Yes	
Corporate Board Director	Yes	
Active in Day to Day Operations	Yes	
Current Title	Treasurer	
Other Current Title	Director	
Other Directorships	Sample Philippines Telecommunications Corporation , Philippines as Director Treasurer	
Other Directorships	Sample Philippines Vendor Corporation , Philippines as Director Treasurer	





Sample Philippines Media Corporation, Philippines as Director Other Directorships Treasurer Other Directorships Sample Philippines Bank Corporation, Philippines as Director Treasurer Sample Philippines Transportation Services Corporation, Philippines as Director Other Directorships Treasurer Other Directorships Sample Philippines Retail Corporation, Philippines as Director Treasurer Other Directorships Sample Philippines Hotel and Casinos Corporation, Philippines as Director Treasurer Other Directorships Sample Philippines Holding Corporation, Philippines as Director Treasurer Other Directorships Sample Philippines Mining Corporation, Philippines as Director Treasurer Sample Philippines Buyer Corporation, Philippines as Director Other Directorships Treasurer Other Directorships Sample Philippines Electric Corporation, Philippines as Director Treasurer Sample Philippines Food Corporation , Philippines as Director Other Directorships Treasurer Other Directorships Sample Philippines Developer Corporation , Philippines as Director Treasurer Education Graduated from University in 1996 Doctorate of Accountancy, Polytechnic University of the Philippines, Philippines

# MR JOHN CRUZ

Nationality	Philippines		
Founder of Subject	Yes		
Corporate Board Director	Yes		
Active in Day to Day Operations	Yes		
Current Title	Director and Company Secretary		
Other Directorships	Sample Philippines Bank Corporation , Philippines as Director Company Secretary		
Other Directorships	Sample Philippines Food Corporation , Philippines as Director Company Secretary		
Other Directorships	Sample Philippines Developer Corporation , Philippines as Director Company Secretary		
Other Directorships	Sample Philippines Transportation Services Corporation , Philippines as Director Company Secretary		
Other Directorships	Sample Philippines Telecommunications Corporation , Philippines as Director Company Secretary		





Other Directorships	Sample Philippines Buyer Corporation , Philippines as Director Company Secretary
Other Directorships	Sample Philippines Electric Corporation , Philippines as Director Company Secretary
Other Directorships	Sample Philippines Holding Corporation , Philippines as Director Company Secretary
Other Directorships	Sample Philippines Vendor Corporation , Philippines as Director Company Secretary
Other Directorships	Sample Philippines Mining Corporation , Philippines as Director Company Secretary
Other Directorships	Sample Philippines Retail Corporation , Philippines as Director Company Secretary
Other Directorships	Sample Philippines Hotel and Casinos Corporation , Philippines as Director Company Secretary
Other Directorships	Sample Philippines Media Corporation , Philippines as Director Company Secretary
Education	Graduated from College in 2000 Bachelor of Architecture, PEP Institution College, Philippines

# MR JUN JUN DOMINGO

Nationality	Philippines
Active in Day to Day Operations	Yes
Current Title	Manager



# MR SIMON DELA CRUZ

Nationality	Philippines
Active in Day to Day Operations	Yes
Current Title	Manager



# MS ANGELA REYES

Nationality	Philippines
Active in Day to Day Operations	Yes
Current Title	Manager





# MR PETER REYES

Founder of Subject Yes	
. canada di dadjett	
Corporate Board Director Yes	
Current Title Director	



# MR MANUEL SANTOS

Nationality	Philippines
Founder of Subject	Yes
Corporate Board Director	Yes
Current Title	Director

# **RELATED COMPANIES**

# Parent

Company Name	SAMPLE PHILIPPINES HOLDING CORPORATION	Country	Philippines
Address	5th Floor Pacific Star Building Sen. Gil Puyat Avenue, Salcedo Village, Makati City, 1227, Metro Manila, Philippines		

# **Branches**

Address	Ouano Avenue, Mandaue	
	Reclamation Area, Mandaue City,	
	6014, Cebu, Philippines	
Other Information		
Premises Type	Office	
Number of Employees		

Address	9564 JP Rizal Street, Lucena City, 4301, Quezon, Philippines	
Other Information		
Premises Type	Office	
Number of Employees	10	





Address
Barangay Balagtas, Batangas
City, 4200, Batangas Province,
Philippines

Other Information
Premises Type
Plant/Factory
Number of Employees
50

# Company Name SAMPLE PHILIPPINES MEDIA Address CORPORATION CORPORA

Company Name	SAMPLE PHILIPPINES DEVELOPER CORPORATION	Address	24th Floor JME Building 8982 Ayala Avenue, Makati City, 1200, Metro Manila, Philippines
Other Information			
Line of business	Developer		
Company Name	SAMPLE PHILIPPINES TRANSPORTATION SERVICES CORPORATION	Address	3rd Floor 20 Lansbergh Place Tomas Morato Avenue corner Scout Castor Street, Quezon City, 1100, Metro Manila, Philippines
Other Information			
Line of business	Freight Forwarder		
Company Name	SAMPLE PHILIPPINES MINING CORPORATION	Address	7th Floor Athens Building 1268 Santorini Avenue Extension, Taguig City, 1634, Metro Manila, Philippines
Other Information			
Line of business	Mining Company		
Company Name	SAMPLE PHILIPPINES BANK CORPORATION	Address	23th Floor JME Building 8982 Ayala Avenue, Makati City, 1200, Metro Manila, Philippines
Other Information			
Line of business	Bank		





Company Name	SAMPLE PHILIPPINES FOOD CORPORATION	Address	24th Floor JME Building 8982 Ayala Avenue, Makati City, 1200 Metro Manila, Philippine
Other Information			
Line of business	Fast Food Chain Opera	tor	
Company Name	SAMPLE PHILIPPINES VENDOR CORPORATION	Address	24th Floor JME Building 8982 Ayala Avenue, Makati City, 1200 Metro Manila, Philippine
Other Information			
Line of business	Semiconductor Manuf	acturer	
Company Name	SAMPLE PHILIPPINES ELECTRIC CORPORATION	Address	24th Floor JME Building 898: Ayala Avenue, Makati City, 1200 Metro Manila, Philippine
Other Information			
Line of business	Electricity Distributor		
Company Name	SAMPLE PHILIPPINES HOTEL AND CASINOS CORPORATION	Address	SPCGC Corporate Office, Sample Hotel and Casino Manila M.H Del Pilar corner Pedro Gil Streets Malate, Manila, 1003, Metro Manila, Philippine
Other Information			
Line of business	Casino Hotel		
Company Name	SAMPLE PHILIPPINES BUYER	Address	8th Floor, AVA Center Tower
	CORPORATION		Bonifacio Global City, Taguig City 1634, Metro Manila, Philippine
Other Information			,,,
Line of business	Petroleum Refinery an	d Distributor	
Company Name	SAMPLE PHILIPPINES RETAIL	Address	Eiffel Building 8 Rue Cassir
	CORPORATION		Street, Ermita, Manila, 1000 Metro Manila, Philippine
Other Information			
Line of business	Hypermarket and Supe	ermarket	



Delivery date: 12-Jul-2023 Last Data Update: 21-Jun-2023



# **Affiliates**

SAMPLE PHILIPPINES **Company Name** Address Sampletelecom Tower Big Ben **TELECOMMUNICATIONS** Avenue corner Trafalgar Square CORPORATION Street, Makati City, 1200, Metro Manila, Philippines

**Other Information** 

Line of business **Telecom Company** 

#### **GROUP**

Subject is a member of The Sample Group which has 14 total member(s).

# **EMPLOYEES**

# **Last Collection Data**

Total Employees of the company\*

200

# **LEGAL STRUCTURE AND REGISTRATIONS**

Legal Form	Corporation
Local Legal Form	Corporation

SAMPLE PHILIPPINES CORPORATION was registered as a Corporation.

#### Registrations

SEC Registration Number	1234567890123456789 Securities and Exchange Commission 01234567890	Mandaluyong City, Metro Manila, Philippines
Tax code	123-456-789 -	-

Reportedly under present name since 08-Aug-2008.

Its line of business is: Subject Company is engaged in construction, steel fabrication and export of manpower services.

Mr Juan dela Cruz, Chief Executive Officer, currently heads the company.

<sup>\*</sup>Estimated number





# **HISTORICAL - LEGAL EVENTS**

# **Changes in Company Name**

Present Name	SAMPLE PHILIPPINES CORPORATION
Previous Name	Philippine Sample Corporation
* It is the original company name	

# **Changes in Company Address**

Current Address	24th Floor, JME Building, 8982 Ayala Avenue, City Of Makati, V5K-0A1, Metro Manila, Philippines
Address Detail	Not Registered
Former Address	188 E. Rodriguez Jr. Avenue Bagumbayan, Quezon, 1110, Metro Manila, Philippines

# **ACTIVITIES**

Company Status	Active
Date Start Activity	1975
Line of Business	Subject Company is engaged in construction, steel fabrication and export of manpower
	services

Code	Description
1629-0500	Heavy Construction, Except Building - HEAVY CONSTRUCTION, NEC - INDUSTRIAL PLANT CONSTRUCTION
1542-0100	General Building Contractors - NONRESIDENTIAL CONSTRUCTION, NEC - COMMERCIAL AND OFFICE BUILDING CONTRACTORS
8711-0400	Engineering and Management Services - ENGINEERING SERVICES - CONSTRUCTION AND CIVIL ENGINEERING
1731-0000	Special Trade Contractors - ELECTRICAL WORK
1711-0401	Special Trade Contractors - PLUMBING, HEATING, AIR-CONDITIONING - MECHANICAL CONTRACTOR
3499-0000	Fabricated Metal Products - FABRICATED METAL PRODUCTS, NEC





Last Data Opuate. 21-Jun-2023

# **IMPORTS AND EXPORTS**

Imports countries of the company are: Germany, Asia, Australia, United States of America, Canada, Finland.

#### **Imports**

The company carries out: Local Purchases, International Purchases.

Local Purchases - 100.00%

International Purchases - 80.00%

#### **Exports**

The company carries out: Sales to Local Customers.

Local Customers Sales - 100.00%

# **Sales Terms**

Credit Type Term	Credit Terms Application	Net Days from	Net Days to
Local Sales	Progress Payments	-	-
Local Sales	Contract	-	-

# **Purchases Terms**

Credit Type Term	Credit Terms Application	Net Days from	Net Days to
Local Purchase	Open Account	30	60
International Purchase	Letter of Credit	-	-

# **CUSTOMERS**

Ayala Land, Inc.	9	Ayala	Land,	Inc.
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Rizal Commercial Banking Corporation

A National Power Corporation

United Laboratories, Inc.

San Miguel Corporation

A National Oil Corporation

Robinsons Land Corporation





A Philippine Steel Corporation

# **SUPPLIERS**

Pag-Asa	Steel	Wor	ks Inc.
---------	-------	-----	---------

Address 408 Amang Rodriguez Avenue,

Manggahan, Pasig City, Metro

Manila, 1611, Philippines

HandPhone(s) 63 956 1234567

Tekno Mobel Inc.

Address 251 Cipriano Raymundo Avenue,

Contact Person

**Contact Person** 

Sonia Abeniante (Showroom

Jay Jabellana test (Sales

Manager)

Executive)

Manila, 1607, Philippines

Maybunga, Pasig City, Metro

Telephone(s) 63 2 9160455

Cathay Industrial and Mill Supply Inc.

Address 1218 Tomas Mapua Street,

Manila, Metro Manila, 1003,

Mila Balmes (Collection

Manager)

Philippines

63 2 2929796 Telephone(s)

**Contact Person** 

63 2 7115973

# **PAYMENTS REPORTED**

#### Experience - 12-Dec-2018

Fax(es)

Payment Record Prompt Currency Philippine Peso

Normal Terms 30 days

#### Experience - 12-Dec-2018

Payment Record Prompt Currency Philippine Peso

Normal Terms 30 days Last Sale Date 1 month

#### Experience - 12-Dec-2018

Payment Record Prompt Currency Philippine Peso

Normal Terms 60 days Last Sale Date 1 month



SAMPLE PHILIPPINES CORPORATION

**CERTIFICATIONS** 

Certification	Awarded On	Expired On
ISO 9001:2008	15-Feb-2016	-

# **LOCATIONS**

# **Current Location**

Type of Occupation	Owned	Location	Central business district
Premises used as	Administrative office		
Size of Premises	500 Square meter(s)	Number of storeys	2

# **RISK EVALUATION**



Score	577
Score Tranche	D - High Risk

#### Strengths

The business has a significant size in terms of number of employees.

The business has good competitive positioning.

#### Weaknesses

The business is primarily focused on domestic market.

Business doesn't have effective product positioning in the market.

The managers have a relatively limited experience in

Relevant information regarding company's payment obligations is missing





# **FINANCIAL INFORMATION**

# Consolidated

	21-Mar-2020	21-Mar-2021	Resta
	Millions	Millions	21-Mar-20
	PHP	PHP	
			Milli
			F
ets			
urrent Assets			
Cash and	44.00	50.00	54
Equivalents			
Other financial	39.00	40.00	43
assets			
Trade receivables	45.00	50.00	54
Other current	42.00	43.00	45
assets			
Inventories	32.00	33.00	34
otal Current Assets			
Total Current	202.00	216.00	230
Asset			
on Current Assets			
Intangible assets	0.00	0.00	C
Goodwill	34.00	40.00	43
Concessions,	26.00	30.00	32
licenses and			
similar rights			
Other Intangible	21.00	22.00	23
Assets			
Amortization of	32.00	32.00	34
Intangible Assets			
Tangible assets	0.00	0.00	(
Property, plant	20.00	22.00	23
and equipment			
Investment	21.00	22.00	23
Properties			
Other Tangible	42.00	43.00	45
Assets			





Depreciation of Tangible Assets	31.00	32.00	34.00
Non current financial assets	0.00	0.00	0.00
Equity Investments	42.00	43.00	45.00
Other Financial Assets	42.00	43.00	46.00
Deferred Tax assets	31.00	32.00	34.00
Non current trade receivables	20.00	22.00	23.00
Other non current assets	32.00	33.00	34.00
Total Non Current Assets			
Total Non Current Assets	83.00	87.00	91.00
Total Assets	285.00	303.00	321.00
Current financial liabilities	41.00	42.00	45.00
Current Liabilities  Current financial	41.00	42.00	45.00
Current trade payables	31.00	32.00	34.00
Other current liabilities	31.00	32.00	34.00
Provisions	42.00	43.00	43.00
Total Current Liabilities			
Total Current Liabilities	145.00	149.00	156.00
Non Current Liabilities			
Non current financial liabilities	31.00	32.00	34.00
Other non current liabilities	32.00	34.00	38.00
Provisions	31.00	33.00	34.00
Total Non Current Liabilities			
Total Non Current Liabilities	94.00	99.00	106.00
Total Liabilities	239.00	248.00	262.00





Equity			
Shareholders Equity	31.00	32.00	34.00
Minorities	50.00	55.00	56.00
Total Equity			
Total Equity	81.00	87.00	90.00
otal Liabilities and	320.00	335.00	352.00
quity			

rofit and Loss			
	21-Mar-2020	21-Mar-2021	Restate
	Millions	Millions	21-Mar-20
	PHP	PHP	:
			Millio
			PI
Revenues	40.00	42.00	43.
Raw materials & consumables	42.00	43.00	46.
Operating costs	60.00	63.00	65.
Personnel	30.00	32.00	34.
Other costs	43.00	44.00	45.
EBITDA	-135.00	-140.00	-147.
Depreciation & Amortization	31.00	32.00	34.
EBIT	-166.00	-172.00	-181
Interest Income	31.00	32.00	34
Interest Charges	50.00	53.00	56
Net interests	-19.00	-21.00	-22
Extraordinary items and other financial income / (expenses)	40.00	42.00	43
Shareholdings contribution	31.00	32.00	34
Profit Before Taxes	-114.00	-119.00	-126
Taxes	113.00	120.00	123
Net Result	-1.00	1.00	-3
Net Result Attributable To The Group	30.00	32.00	34





Net Result	45.00	42.00	43.00
Attributable To			
Minorities			

Profitability Ratios	21-Mar-2020 Millions PHP	21-Mar-2021 Millions PHP	Restate 21-Mar-202 1 Millior PH
EBITDA Margin (%)	-337.50	-333.33	-341.8
Return on Sales (Profit Margin)%	-415.00	-409.52	-420.9
Return On Equity (%)	-1.23	1.15	-3.3
Return On Investment (%)	-58.25	-56.77	-56.3
everaging Ratios			
Gross Financial Liabilities/EBITDA (x)	-0.53	-0.53	-0.5
Net Financial Liabilities/EBITDA (x)	-0.21	-0.17	-0.1
Total Liabilities/EBITDA (x)	-1.77	-1.77	-1.7
Coveraging Ratios			
EBITDA/Net Interest (x)	-7.11	-6.67	-6.6
EBITDA/Interest Charges (x)	-2.70	-2.64	-2.6
EBIT/Net Interest (x)	-8.74	-8.19	-8.2
EBIT/Interest Charges (x)	-3.32	-3.25	-3.2
iquidity Ratios			
Cash/Total Current Liabilities (%)	30.34	33.56	34.6
Cash/Current Financial Liabilities (%)	107.32	119.05	120.0
Current Ratio	1.39	1.45	1.4
Quick Ratio	1.17	1.23	1.2





Gross Financial Liabilities/Total Equity (x)	0.89	0.85	0.88
Net Financial Liabilities/Total Equity (x)	0.35	0.28	0.28
Total Non Current Asset/Total Asset (%)	29.12	28.71	28.35
Total Liabilities to Net Worth (%)	2.95	2.85	2.91
Efficiency Ratios			
Net working Capital/Revenues (%)	115.00	121.43	125.58
Days Sales Outstanding (DSO) (dd)	410.63	434.52	458.37
Days Payables Outstanding (DPO) (days)	110.93	110.19	111.80
Days Inventories Outstanding (DIO) (days)	292.00	286.79	288.60

#### **NEWS**

04-Oct-2018: NEDA bats for stronger iron and steel industryBy Danessa O. Rivera (The Philippine Star) MANILA, Philippines - The National Economic and Development Authority (NEDA) is pushing for the growth of the Philippine iron and steel industry, a critical component of infrastructure necessary in driving the economy to achieve its development goals and initiatives.

Source: The Philippine Star

04-Oct-2018: 'Iron and steel are a major catalyst for national development. The growth of local iron and steel production will support and further stimulate future infrastructure development initiatives,' said NEDA deputy director general Rolando G. Tungpalan at the opening ceremony of the 2015 Southeast Asian Iron and Steel Institute (SEAISI) Conference and Exhibition.

Source: Not Available

04-Oct-2018: Tungpalan emphasized that infrastructure development is a crucial determinant of the growth and competitiveness of the country because it facilitates connectivity and mobility, strengthens resilience among people and communities, and reduces poverty through creating quality employment. Business groups, the academe and other private sector groups have billed infrastructure as the top constraint in economic growth.

Source: Not Available

04-Oct-2018: In the first quarter, the Philippine economy grew at a disappointing 5.2-percent rate, mainly blamed on the sluggish government spending, particularly in public construction, during the period. Tungpalan said the Philippines should take advantage of the possible rise in the demand for locally-produced steel products.

Source: Not Available



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**04-Oct-2018:** This view is supported by continued growth in the real estate sector, the emergence of the shipbuilding industry, and rollout of government infrastructure projects, he noted. 'The ongoing reconstruction and rehabilitation of disaster-affected areas and retrofitting works for disaster-resilient infrastructure are also expected to increase the demand for iron and steel in the coming years,' the NEDA official said.

Source: Not Available







# **SCORE GLOSSARY**

The CRIF methodology applied to evaluate the risk of a company is a blending of statistical evidences and long standing expertise of the local analysts. The CRIF methodology aims at providing a quantitative estimate of the probability of financial stress outlook of a company in future.

The most relevant data and insights are combined by CRIF to assign a Score that can guide decision takers by providing a transparent and independent evaluation of the risk that reflects the performance and stability of a business entity.

The CRIF Score delivers the following outcomes:

- Score Tranche: it can vary from A Very Low Risk to E Very High Risk
- Score: it can vary from 300 to 890 (lesser the Score, higher the Risk). It precisely reflects the riskiness of the company by showing how the company is positioned compared to the average risk of the Score Tranche
- Score Factor: listing of the most relevant factors that have driven the risk assessment by identifying areas of strength and areas of potential improvement
- Credit Limit: maximum suggested exposure for commercial transactions

Crif Score	Risk Description	Tranche
771 – HIGH	Very Low Risk	А
681 – 770	Low Risk	В
581 – 680	Medium Risk	С
521 – 580	High Risk	D
LOW - 520	Very High Risk	Е



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# **APPENDIX**

#### **Customer Service**

For further information or query, please contact our Customer Service.

CRIF OMESTI SDN BHD

Ho Hup Tower – Aurora Place 2-10-07 – Level 10, Plaza Bukit Jalil, No.1, Persiaran Jalil 1, Bandar Bukit Jalil, 57000 Kuala Lumpur Telephone number +603 273 332 45 Email Address: <u>info@crif.com</u>

Inquiries should always contain the below minimum details:

- Full Company Name
- Telephone Number
- Business Identification Number
- Contact Name
- Reference
- Order Date



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